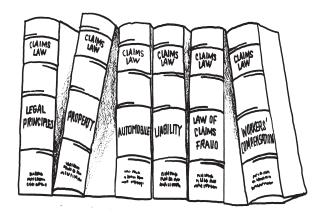
NEW HAMPSHIRE HOURS

Hours	<u>Courses</u>
12	010 Fundamentals
15 12 12 9 15 15 12	Legal Principles 110 Law of Contracts 111 Tort Concepts 112 Tort Theories & Defenses 113 Law of Agency 114 Law of Bailments 115 Law of Damages 116 Law of Subrogation
10 12 15 15 15 15 15 15 15 15 15 15	Liability 210 Liability Insurance Principles 211 Comparative Negligence 212 Law of Evidence 213 Pleadings & Practice 217 General Liability 218 Medical Malpractice 219 Professional Liability 220 Products Liability 220 Products Liability 221 Law of Environmental Claims 222 Alternative Dispute Resolution 223 Employment Practives Liabilty 224 Personal & Advertising Injury 225 Good Faith Claims Handling
14 12 15 11 12 15 13 12 12	Property 310 Property Insurance Principles 311 Fire & Extended Coverage Perils 312 Loss Adjustment & Subrogation 313 Arson & Fraud 314 Homeowners: Property Coverages 315 Homeowners: Liability Coverages 316 Commercial Property Coverages 317 Inland Marine Coverages 318 Yacht & Boatowners Insurance
10 11 15 10 14 10 15	Workers' Compensation 410 Origin and Development 411 Employment Relationship in WC 412 Course & Scope of Employment 413 Workers' Compensation Benefits 414 Federal WC Law 415 WC & Employer's Liability Policy 416 Practice & Procedures in WC
9 11 11 13 13 14 15	Law of Claims Fraud 510 Recognizing Fraud 511 Special Investigations 512 Proving Fraud 513 Policy & It's Requirements 514 Avoiding Bad Faith 515 Advanced Legal Issues 516 Automobile Insurance Fraud
10 15 15	Law of Automobile Claims & Coverage 610 Automobile Insurance Principles 611 Law of Automobiles 612 Auto Ins: No-Fault & Med Pay

- 15 15 15 15 613 Automobile Liability Insurance 614 Auto Ins: UM & UIM
- 615 Auto Ins: First Party Property
- 15 616 Auto Ins: Business Auto Coverage

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Educating the Insurance Professional

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The courses vary between 15 and 25 hours of study time and require an examination which is graded and returned with detailed comments from our full-time staff of counselors, all of whom have a law degree or paralegal certificate and extensive multi-line claims experience. The counselors are available on our toll free 800 number to answer questions pertaining to the text material and examination comments.

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